

Adil Jameel Kalyal

Accomplished Supply Chain and Logistics Executive with 30-year career leading global operations. I integrate strategic, project, and quality management principles to drive efficiency and foster continuous improvement. My leadership ensures complex projects align with business strategy and meet the highest standards of execution. Holding an MSc from the University of Warwick and an MIT Micro-Masters, I blend academic rigor with extensive field expertise. As a passionate educator, I am committed to developing future leaders by translating complex concepts into practical, actionable insights.

Education

- M.Sc. Supply Chain & logistics, University of Warwick, Coventry, England Oct 2008
- B.Sc. Aero-engines and Aerodynamics, University of Peshawar, Pakistan Dec 1991
- Micro-Masters in Supply Chain management, Massachusetts Institute of Technology, Boston, USA Mar 2020

Certifications

- Negotiation and Influence, MIT Sloan Executive Education, USA Apr 2017
- Heavy Lift Technical Workshop; Ocean Transport- Land & Barge, UAE Oct 2016
- SCM 3 Logistics, Siemens Learning Campus, Germany Mar 2015

Trainings

- Online Case Teaching Workshop - Ivey Business School Canada, April 2024
- Micro-credential Teaching at Conestoga Canada, Jan 2024
- ERPsim SAP4/Hanna Instructor (Level 1) certification Canada, Jan 2023
- BOSIET & H2S (Off Shore survival) Saudi Arabia, Oct. 2018
- Leadership and Management Saudi Arabia, Feb. 2017
- Materials Handling and Warehousing, Pakistan Institute of Management, Pakistan, Jul. 2007
- Behavioral Interviewing Skills, Pitt Stop International Training Pakistan, Mar. 2006
- Supply Chain Management, Lahore University of Management Sciences Pakistan, Feb. 2006
- Project Management for Executives, Conducted by MSCL on behalf of PMI Pakistan, Feb. 2006
- Finance for Non-Financial Managers, Lahore University of Management Sciences Pakistan, Jan. 2006
- Understanding Financial Statements, Lahore University of Management Sciences Pakistan, Sep. 2005
- Global Application Trainers Training, Globalink Logistics Group Kazakhstan, May. 2004
- Commercial Pilot License Course, Rawalpindi Flying Club, Rawalpindi Pakistan, Jul. 1993

Teaching Experience

- **University of Regina**, Regina, SK, Canada Jul 2025 - to date 2025
Term Lecturer: Strategic, Operations and Project Management
- **Niagara University College**, Vaughn, ON, Canada Mar 2025 - to Apr 2025
Part-time Faculty: MGT654 Global Sourcing and Risk Management
- **Kings University College**, London, ON, Canada Jan 2023 - to June 2025
Part-time Lecturere: MOS3332 Global Supply Chain | MOS3331 Project Management | MOS4410 Strategic Management
- **Fanshawe College** London South Campus Jan 2023 – May 2025
Partial Load Faculty: MGMT-6145 Value Chain Management | MGMT-6139 Management & Leadership in Operations (Also taught from Jan 2020 to Aug 2021)
- **Conestoga College**, Kitchener, ON, Canada Jan 2023 - to date
• Part-time Faculty: BUS71000 Business Process Integration SAP S/4HANA | WHLG8020 Warehouse & Logistics Quality | MGMT8631 Introduction to Project Management for Industry
- **Army Public College of Management Sciences** 2010-2011
Faculty (Supply Chain Management) (MBA)
- **Registered Trainer with United Nations ITC-WTO program for Purchasing & Supply chain** 2010-2011
Specifying Requirements & Planning - Analyzing Supply Markets - Managing International Logistics

Core Industry Skills

- **International Shipping & Logistics**
Air / Sea freight, DG, OOG, Charters. Lead Time Variability & Mode Selection
- **Warehousing & Inventory Management**
Design, Racks & handling equipment selection
- **Business Development**
Business development, Sales, Key account management.

- **Profit & Loss Management**
Decision making, multi-unit management, Cash Flow Analysis, Analysing Financial Performance
- **Procurement & Contract Negotiation**
Direct & Indirect Material, Procurement Strategy & Optimization. SAP- P2P
- **Processes & Procedures**
Organization Design, Process design & implementation,

Industry Experience:

Yurek Pharmacies limited, London, ON, Canada

Supply Chain Manager

Jun 2023- Nov 2023

Yurek supplies pharmacy and medical supplies for Home and Community Care Support Services Southwest.

Leading a team of 30, as the Supply Chain Manager, I was responsible for the complete end-to-end supply chain management of medical supplies, medicines, and equipment, from sourcing to delivery to the final customer.

- A key achievement was launching the Independent Contractor Delivery Driver program. Creating the cost algorithm and writing all the processes and procedures for managing the program

National Logistics Cell Islamabad, Pakistan

Chief Operating Officer (Business)

Sep 2021 – Nov 2022

National Logistics Cell (NLC) is an autonomous government entity providing Multimodal Logistics and Construction services, with a fleet of over 1000 trucks and trailers, more than 600 earth moving construction machines, 8000 employees spread over 42 locations and manages 5 border terminals and 5 dry ports. I was leading planning and Strategy, Business Development, and Corporate Communication to enhance regional and global outreach, improving the Logistics Performance Index and the Ease of Doing Business for Pakistan.

- Led the digitization of freight services. Introduced the concept of on-board tablets for en-route driver guidance.
- Starting of TIR (International Road Transport) operations to Turkey and Azerbaijan.
- Conceptualization, Design and development of Logistics Parks. Civil works on the first two parks initiated.
- Establishing the Marketing and Corporate Communication department. Including brand management and promotion of different entities.
- Development and initiation of Air and Sea charters to enable Air freighter operations and Ocean feeder services.

BenchMatrix Kitchener, ON Canada

Strategic Retail Partnerships-Director (OctoberNow)

Oct 2020 – Aug 2021

OctoberNow was an e-market place for grocery sales. My responsibilities included day-to-day relationship management with the key partners within the retail network.

Subsea 7 Khobar, Saudi Arabia

SCM Shipping Manager

Nov 2017- Apr 2019

Managed the Logistics budget. Vendor identification, contracts negotiation, International Shipping frame agreements, Warehousing, Inventory Control, Heavy lift & customs clearance. Hiring and overseeing training.

Siemens Dammam, Saudi Arabia

Manager Logistics & Warehousing

Dec 2012 – Nov 2017

Managed the Logistics & Transportation budget, cost control, Process development, Vendor value-adding relationship, Warehouse planning & Inventory Control, Heavy Lift Transportation & customs clearance.

Dynamic Logistics International Islamabad, Pakistan

General Manager Commercial (Pakistan & Afghanistan)

Apr 2009 – Aug 2012

Establishing a branch office in Islamabad, International Business Development, Profit and Loss Management.