
Job Description

Are you ready to **Change Lives?** Do you have a genuine enthusiasm for physical fitness and you have a passion for **Sales** and know how to make a great **First Impression?**

If so, apply now because we have the perfect opportunity for you.

Who are we?

At **Evolution Fitness** we work hard and reward that hard work! We are looking for a motivated, passionate, and driven person who is ready to change the lives of every individual that walks through our doors.

You will change our prospective members lives by providing exceptional customer service as you guide them through purchasing a membership to the best gym in Regina. You will be comfortable talking face-to-face and over the phone about our facility and amenities and know the value that attending a gym can have to an individual's lifestyle.

Having a "yes" mentality and a drive to never stop learning and growing will help you become successful in this position. Your passion for health and fitness will help you build and grow

Job Specific Duties

- Generates sales leads through company and employee sponsored lead generation
- Maintains accurate records of all leads.
- Follows up on all prospects by using established sales systems
- Conduct personalized gym tours
- Spending time making phone calls to invite guests in for an appointment
- Establish and service lead boxes in the community
- Participate in outreach (networking in the community)
- Prepares for, attends and actively participates in regular meetings and training opportunities to increase skills and knowledge.
- Maintains a positive relationship with the rest of the staff. Supports other staff in achieving their goals

Required Qualifications/Skills

- Excellent sales, communication and customer service skills
- Good with email and basic typing skills
- Understanding and passion for fitness and living a healthy lifestyle
- Demonstrate understanding of key performance indicators
- Basic computer skills

Job Type: Full-time

Hours are Monday to Friday and are generally in the range of either 10:30 a.m. to 7:00 p.m. or 11:00 a.m. to 7:30 p.m.

Feel welcome to visit the careers section of our website at www.evolutionfitness.ca and apply online or direct your resumes to Devin Malakoff, HR Manager at careers@evolutionfitness.ca